## Message Text

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FOLLOWING REPEAT STATE 11511 ACTION GENEVA INFO NATO MOSCOW BUCHAREST 17 JAN

QUOTE

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**EXDIS** 

E.O. 11652: GDS TAGS: CSCE

SUBJECT: CSCE: US APPROACH TO FOLLOW-UP

REF: GENEVA 7592

1. THIS MESSAGE OUTLINES APPROACH YOU SHOULD FOLLOW ON CSCE FOLLOW-UP DURING CONSULTATIONS WITH ALLIES, IN CSCE NEGOTIATING SESSIONS, AND IN YOUR FURTHER BILATERAL CONTACTS WITH ROMANIAN DELEGATION. IN GENERAL, WE ARE PREPARED TO BE FLEXIBLE ON FOLLOW-UP ISSUE, RECOGNIZING THAT OUTCOME MAY BE CSCE AGREEMENT TO REGULAR FOLLOW-UP MEETINGS. HOWEVER, WE DO NOT REPEAT NOT WISH TO BE IN LEAD POSITION, EITHER IN NATO CAUCUS DISCUSSIONS OR IN SECRET

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CSCE SESSIONS. MOREOVER, WE WOULD PREFER TO HOLD ANY

MAJOR STEP AWAY FROM DANISH PROPOSAL AND TOWARD WARSAW PACT/NEUTRAL POSITIONS ON FOLLOW-UP UNTIL THE END OF THE SUSTANTIVE NEGOTIATING PHASE OF STAGE II.

2. THUU, IN UPCOMING NATO CONSULTATIONS IN GENEVA, YOU SHOULD TAKE LOW PROFILE INITIALLY, INDICATING THAT IN THE NATURE OF THE NEGOTIATING PROCESS THE FINAL COMPROMISE ON FOLLOW-UP IS LIKELY TO FALL SOMEWHERE BETWEEN PRESENT DANISH PAPER AND THE WARSAW PACT/NEUTRAL PROPOSAL. WE THEREFORE WOUWJ BE INTERESTED TO HEAR ALLIED VIEWS, ALTHOUGH WE OURSELVES HAVE NO SPECIFIC FALLBACK PROPOSALS

TO PUT FORWARD. YOU SHOULD ALSO URGE UPON OUR ALLIES THE TACTICAL ADVANTAGE OF DELAYING SIGNIFICANT CONCESSIONS ON THIS ISSUE UNTIL THE CLOSE OF THE SUBSTANTIVE NEGOTIATING PHASE IN GENEVA. WE ASSUME FRG, FRENCH AND OTHERS WILL JOIN US IN URGING TACTICAL CAUTION UPON THOSE ALLIES LIKE UK AND NORWAY WHO MAY WISH TO MOVE MORE RAPIDLY. WE INTEND TO CALL IN BRITISH HERE BILATERALLY AND TO EMPHASIZE OUR VIEW THAT ALLIES SHOULD ACT IN CONCERT ON THIS ISSUE IN GENEVA AND DEFER ANY MAJOR SHIFT AWAY FROM DANISH PROPOSALS FOR TIME BEING.

- 3. IN THE CSCE NEGOTIATING SESSIONS, YOU SHOULD CONTINUE TO SUPPORT, FOR THE TIME BEING, THE DANISH PROPOSAL AS A DEMONSTRATION OF SOLIDARITY WITH OUR ALLIES. MINOR TEXTUAL ADJUSTMENTS IN THE DANISH LANGUAGE COULD, OF COURSE, BE ACCEPTED, PROVIDED THEY DO NOT SIGNAL A RADICAL SHIFT OF THE ALLIED POSITION AT THIS STAGE.
- 4. YOU SHOULD CONTINUE YOUR ACTIVE CONTACTS WITH ROMANIAN DELEGATION ON THIS TOPIC, EXPRESSING OUR DESIRE TO BE HELPFUL. AT THE SAME TIME, YOU SHOULD NOT OFFER SPECIFIC COMMENTS ON DETAILS OF ROMANIAN PAPER GIVEN TO YOU BY LIPATTI LAST DECEMBER (GENEVA 7313). RATHER, YOU SHOULD MAKE FOLLOWING POINTS: WE ARE STUDYING ROMANIAN SUGGESTIONS AND FIND THEM INTERESTING; WE DO NOT OURSELVES HAVE A CLOSED MIND ON THE FOLLOW-UP QUESTION; WE ARE ENCOURAGING OUR ALLIES TO BE FLEXIBLE SECRET

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BUT PREFER TO LET THEIR THINKING MATURE NATURALLY RATHER THAN FORCE THE PACE; WE URGE THE ROMANIANS TO BE PATIENT, SINCE THE ULTIMATE OUTCOME IS VERY LIKELY TO BE A COMPROMISE SATISFACTORY TO THEM.

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